

HEARTWOOD PARTNERS PORTFOLIO ADD-ON CRITERIA:

- EBITDA should be \$500K or higher.
- Specific areas of focus are listed below for each portfolio company.

HEARTWOOD PARTNERS INVESTMENTS	ACQUISITION CRITERIA	COMPLETED ACQUISITIONS
Universal Woods Visit Website	Manufacturers of products that require the application of coatings to a substrate	R&D COATINGS®
Minimizer Wisit Website	Manufacturers and distributors of heavy-duty truck aftermarket accessories	PRETIER MANUFACTURING CO.
Sur-Seal® Wisit Website	 Manufacturers / converters of specialty silicones, either those with unique compounding capabilities or expertise in Liquid Silicone Rubber (LSR) Manufacturers / converters of sealing and thermal solutions for the medical, LED lighting, HVAC, aerospace & defense, food service equipment, or other industrial end-markets 	
CHR: MASCAPE	 Producers of colorants and additives for the paper, mulch and asphalt markets Producers of solution dispersions or asphalt sealants 	Greenville Colorants
♦ Visit Website	Manufacturers of building materials and fabricated products from alternative materials, with a core market of marine, marina and shoreline applications	MANTLE INDUSTRIES INC. ENGINEERED PLASTIC SYSTEMS





• Injection molders of high-performance plastic polymer and magnesium parts





Visit Website

• Manufacturers of high-end, made-to-order, upholstered furniture sold through private label, retail, and hospitality channels

