



# HEARTWOOD PARTNERS PORTFOLIO ADD-ON CRITERIA:

- EBITDA should be \$500K or higher.
- Specific areas of focus are listed below for each portfolio company.

HEARTWOOD PARTNERS INVESTMENTS	ACQUISITION CRITERIA	COMPLETED ACQUISITIONS
<p>Project Right</p>	<ul style="list-style-type: none"> <li>• Manufacturers or distributors of accessories and tools used in CNC machining</li> </ul>	
	<ul style="list-style-type: none"> <li>• Value-add distributors of premium meat products to “high-end” foodservice customers</li> </ul> <p><a href="#">Visit Website</a></p>	
	<ul style="list-style-type: none"> <li>• Suppliers of native and wildflower seeds used in reclamation, erosion control and cover crop applications</li> <li>• Distributors of erosion control products</li> </ul> <p><a href="#">Visit Website</a></p>	
	<ul style="list-style-type: none"> <li>• Contract manufacturers of nutraceuticals</li> </ul> <p><a href="#">Visit Website</a></p>	
	<ul style="list-style-type: none"> <li>• RCRA Part B permitted facilities</li> <li>• Specialty waste processing facilities including medical waste and wastewater</li> </ul> <p><a href="#">Visit Website</a></p>	
	<ul style="list-style-type: none"> <li>• Manufacturers of pre-fabricated modular building products focused on the inside of building structures</li> <li>• Target end markets include healthcare, self-storage, railway storage, datacenters, among others</li> </ul> <p><a href="#">Visit Website</a></p>	
	<ul style="list-style-type: none"> <li>• Converters/printers of labels, folding cartons, and shrink sleeves</li> <li>• Particular focus on food &amp; beverage, wine &amp; spirits, health &amp; beauty, and consumer end markets</li> </ul> <p><a href="#">Visit Website</a></p>	

Please contact John Willert and John Newman with investment or add-on opportunities:

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HEARTWOOD  
PARTNERS

## HEARTWOOD PARTNERS INVESTMENTS

## ACQUISITION CRITERIA

## COMPLETED ACQUISITIONS



- Producers of sod or seed in the southeastern United States
- Providers of adjacent lawn and landscape products

[Visit Website](#)



- Manufacturers of cleaning chemicals and products for medical, manufacturing, aerospace & defense, fiber optics, and electronics industry

[Visit Website](#)



UW Solutions

- Manufacturers of products that require the application of coatings to a substrate
- Coating manufacturers specializing in UV or electron beam cured coatings

[Visit Website](#)



SUR-SEAL

- Manufacturers/converters of sealing and thermal solutions for the medical, electric vehicle, LED lighting, HVAC, aerospace & defense, food service equipment, or other end-markets

[Visit Website](#)



CHROMASCAPE

- Producers of chemical additives used in paper, corrugating and packaging manufacturing markets
- Producers of colorants, additives and dispersions for the paper, mulch and asphalt markets

[Visit Website](#)



Fletcher Business Group

- Manufacturers or distributors of products primarily used in cutting, joining, or fastening applications across the architectural materials, picture framing, signage and glass

[Visit Website](#)



M&Q HOLDINGS

- Manufacturers / converters of high-temperature plastics, printing, and packaging solutions for food, consumer, and industrial applications

[Visit Website](#)



- Manufacturers of high-end custom furniture, serving either the residential or contract markets

[Visit Website](#)



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